IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re:)	Chapter 11
Yellow Corporation, et al.)	Case No. 23-11069 (CTG)
Debtors.)	(Jointly Administered)
)	

THIRD SUPPLEMENTAL DECLARATION OF YINGTAO HO

- I, Yingtao Ho, make this Declaration pursuant to 28 U.S.C. § 1746:
- 1. I am one of the attorneys for the International Brotherhood of Teamsters ("IBT"), the Teamsters National Freight Division ("TNFINC"), and the International Association of Machinists ("IAM"). I make this third supplemental declaration to present to the Court additional documents that support the IBT, TNFINC, and IAM's motion for summary judgment.
- 2. I have attached as exhibit 38 to this declaration the document that Cody Kaldenberg had in front of her, when she testified as the Debtors' Rule 30(b)(6) designee on August 5, 2024.
- 3. I have attached as exhibit 39 to this declaration excerpts from the transcript of the Deposition of John Murphy. (Pg. 322, 328)
- 4. I have attached as exhibit 40 to this declaration additional excerpts from the transcript of the deposition of Cody Kaldenberg. (Pg. 22, 27-29, 30-31, 43, 51,)
- 5. I have attached as exhibit 41 to this declaration an additional excerpt from the transcript of the deposition of Darren Hawkins. (Pg. 9)

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge and belief on this 27th day of September, 2024.

/s/ Yingtao Ho Yingtao Ho

Yellow - Timeline



January - April:

- Engaged, doing prep work for financing
- IBT cancels hearing on One Yellow on March 23
- Ongoing back and forth between Company and IBT after hearing was cancelled

May 15: Ducera meeting with Kaitlyn Long

May 16: Receive preliminary version of May Outlook which shows:

- Liquidity trough of \$34mm in mid-July (based on adjusted liquidity) see *Project Prime Illustrative* Forecast Materials deck dated June 2023 (YELLOW WARN 155351.pdf)
- Following this, evaluated alternatives to address liquidity shortfall with Company and prepared amendment term sheet for lenders

May 26: Sent amendment term sheet to Apollo and UST, which contemplated:

- Ability to pay interest in kind for remainder of 2023
- Waive minimum EBITDA covenant through 4Q23
- Apollo and UST each modify priority of \$50mm rolling stock to be added to ABL borrowing base
- ABL borrowing base amended to include rolling stock and commitment increased by \$100mm
- Pro forma, would have added ~\$66mm+ liquidity at mid-July trough (such that trough liquidity would now be at least \$100mm)
- Project Prime Illustrative Forecast Materials deck dated June 2023 (YELLOW_WARN_155351.pdf)

June 5:

- Reached out to Ares re: refinancing ABL
- Sent amendment term sheet to Citizens and held call

June 8: Began discussions with Atlas

June 15: Reached out to Sound Point re: refinancing ABL

June 27: Yellow files KC district court lawsuit against IBT

June 29: Initial management meeting with Atlas (via Zoom)

July 7: Receive waiver of minimum EBITDA covenant from Apollo and UST

Yellow - Timeline

June	2023							July 2	2023								Augu	st 202	23						
Sun	Mon	Tue	Wed	Thu	Fri	Sat	:	Sun	Mon	Tue	Wed		Thu	Fri	Sat		Sun	Mon	Tue	W	/ed	Thu	Fri	Sat	t
					1	2	3									1				1	2	3	3	4	5
									2	3	4	5		5	7	8									
4		5	6	7	8	9	10											5	7	8	9	10)	11	12
									9	10	11	12	13	3	14	15									
11	1	2 1	3 1	4	15	16	17										1	3 14	4	15	16	17	,	18	19
								1	5	17	18	19	20)	21	22									
18	1	9 2	0 2	1	22	23	24										2	0 2	1	22	23	24		25	26
								2	3	24	25	26	2	7	28	29									
25	2	6 2	7 2	8	29	30		31		31							2	7 2	3	29	30	31			
								31		31															

- Waiver of minimum EBITDA covenant for 2Q23 and 3Q23
- Added \$35mm minimum liquidity covenant
- Added various reporting requirements weekly liquidity reports, 13-week cash flow, weekly lender calls, etc.
- Added a 2% exit fee to Apollo loan
- Sale of Compton terminal completed prior to signing of amendment, with \$79mm proceeds used to pay down Apollo loan

July 13: In-person management meeting with Atlas in KC

July 17: IBT issues strike notice, which had following impact to shipments:

- Pre-strike notice: Over 40,000 per day

July 19: 32,500July 21: 10,450

July 18: Atlas sends comprehensive follow-up diligence request list

July 19: First Citizens notice for reserve of \$25mm due on July 21

<u>July 23:</u>

- Strike notice withdrawn and negotiations with IBT commence
- Further due diligence information provided to Atlas

July 24:

- Yellow begins process to stop accepting new shipments and ensure it can deliver all existing shipments
- Further due diligence requests from Atlas (specifically with respect to non-union third-party logistics business)
- Yellow picked up 17,695 shipments

July 25:

- Second Citizens notice for reserve of \$25mm due on July 27
- A&M prepares & distributes DIP sizing analysis internally
- Yellow picked up 11,109 shipments

Yellow - Timeline

June :	2023							July 2	2023								Augu	st 202	23				
Sun	Mon	Tue	Wed	Thu	Fri	Sa	at	Sun	Mon	Tue	We	ed	Thu	Fri	Sat		Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2	3									1				1	2 3	3	4 5
									2	3	4	5		6	7	8							
4		5	6	7	8	9	10										6	1	7	8	9 10	1	1 12
									9	10	11	12	1	3	14	15							
11	1	2 1	.3 1	.4	15	16	17										13	14	1	5 1	6 17	7 1	8 19
								1	6	17	18	19	2	0	21	22							
18	1	9 2	.0 2	21	22	23	24										20	2:	. 2	2 2	3 24	1 2	5 26
								2	3	24	25	26	2	7	28	29							
25	2	6 2	.7 2	18	29	30		3	0 :	31							27	28	3 2	9 3	0 31	L	

July 26:

- DIP sizing analysis sent to Apollo
- Board meeting to discuss timing of potential filing
- Yellow picked up 726 shipments

July 27: Call with Atlas and Greenhill (Atlas' banker)

July 29: Apollo sends DIP term sheet

July 30-31: WARN Notices sent to unions and unionized employees

<u>August 3:</u> Atlas NDA requests amendments to NDA to accommodate potential bankruptcy filing / 363 sale process

August 6: Yellow files for Chapter 11

Page 1
UNITED STATES BANKRUPTCY COURT
FOR THE DISTRICT OF DELAWARE
x
:
In re: : Case No.
: 23-11069 (CTG)
YELLOW CORPORATION, et al., :
:
Debtors. :
:
x
August 9, 2024
9:13 a.m. EDT
Videotaped deposition of JOHN A. MURPHY,
held at the offices of Kirkland & Ellis LLP,
1301 Pennsylvania Avenue, N.W., Washington D.C., 80
before Misty Klapper, Registered Merit Reporter,
Certified Realtime Reporter, Certified Shorthand
Reporter and Notary Public.

	Page 322		Page 324
1	BY MR. SCIACCOTTA:	1	A. I don't think it's a matter of
2	Q. You can answer.	2	whether I believed them or not. It's a
3	A. What happened in the past was not		matter of following the contract.
4	of my concern or my involvement.	4	Q. Did you consider the fact that
5	Q. Okay.	5	Yellow was on the brink of bankruptcy when
6	A. They still could have issued a	6	you issued the strike notice?
7	strike notice back then too.	7	A. I just told you. It's a matter
8	Q. But they chose not to, correct?	8	of contractual.
9	A. I I don't well, obviously	9	Q. When was the strike activity set
10	they did, but I don't know why.	10	to commence? Do you recall?
11	Q. Did you coordinate sending the	11	A. I I I don't. I believe
12	strike notice on the same day as Central	12	I I I don't I don't remember.
13	States' notice?	13	Q. Let's take a look at the notice
14	MR. HO: Objection. Question's	14	real quick.
15	vague.	15	A. Okay.
16	You can try to answer if you	16	MR. SCIACCOTTA: Go to Tab 34.
17	understand it.	17	(Thereupon, John Murphy
18	THE WITNESS: Yeah, I don't	18	Deposition Exhibit 0027 was marked for
19	I I don't know if it actually went	19	identification.)
20	out or what day it went out.	20	THE WITNESS: Thank you.
21	BY MR. SCIACCOTTA:	21	BY MR. SCIACCOTTA:
22	Q. Prior to issuing the strike	22	Q. For the record, Exhibit 27 is the
	Page 323		Page 325
1	notice, did you anticipate organizing a	1	letter from you to Mr. Reifsnyder, dated
2	strike in the midst of the negotiations with	2	July 17, 2023, with the Bates number 047329.
3	Yellow?	3	Mr. Murphy, this is the strike
4	A. No.	4	notice we were just discussing?
5	Q. That was not an economic tool you	5	A. Yes.
6	intended to use?	6	Q. And in the paragraph the third
7	A. I would say we could use it, but	7	paragraph down, beginning with the word
8	I I didn't anticipate using it. It's a	8	Consequently, it states, please be advised
9	last resort. We I don't I I I'm	9	that such strike activity shall commence any
10	not sure we were there. We certainly	10	time on or after Monday, July 24, 2023.
11	wouldn't be there during negotiations, actual	11	Did I read that correctly?
12	negotiations.	12	A. Correct.
13	The the issue here, at hand	13	Q. Had you ever approved issuing a
14	here, is they didn't make contributions to	14	strike notice in the past to any company, not
15	the plans.	15	just to Yellow?
16	Q. At the time you issued the strike	16	A. I I may have at Local 25, but
17	notice, did you understand why Yellow had	17	not at the national level level.
18	deferred its pension contributions?	18	Q. Okay. And after a strike notice
19	A. I understood what they said and	19	is issued, did you understand that a work
20	why they did it.	20	stoppage at Yellow would likely occur?
21	Q. Did you not believe what they	21	A. Yes.
22	were saying?	22	Q. Um-hmm. And a work stoppage

82 (Pages 322 - 325)

	Page 326		Page 328
1	means that Yellow's daily operations would	1	for other jobs?
2	cease?	2	A. TNFINC never told Yellow
3	MR. HO: Objection, foundation,	3	employees to start looking for other jobs,
4	calls for speculation.	4	never.
5	THE WITNESS: We we we	5	Q. Why not?
6	would stop working. I don't know if	6	A. It's not what we do. We don't
7	the operation would stop, but	7	we don't go out and tell them to look for
8	BY MR. SCIACCOTTA:	8	other jobs.
9	Q. It's could you agree with me	9	Q. Before the strike notice went
10	that it's difficult to pick up and deliver	10	out, were you aware of the identities of
11	shipments without employees?	11	Yellow's largest customers?
12	A. I don't in other strikes that	12	A. Somewhat. I mean, nobody
13	we've done this, companies found ways to make	13	nobody told me who they were or I mean, I
14	those deliveries.	14	assumed Walmarts and big companies like that,
15	Q. And that was your	15	government.
16	A. I I would I would agree	16	Q. Are you aware of where those
17	that it makes it tough to do deliveries with	17	largest customers have transitioned their
18	their own employees.	18	business to now?
19	Q. And at the time of the strike	19	A. No.
20	notice, I believe we discussed you were aware	20	Q. So you don't know whether those
21	of Yellow's financial condition, correct?	21	freight customers are unionized?
22	A. Correct.	22	A. I don't.
	Page 327		Page 329
1	Q. You understood that issuing this	1	Q. Okay. Were you aware that after
2	notice could have a detrimental impact on	2	the strike notice was issued, customers
3	union members' jobs?	3	immediately began expressing concerns with
4	A. To save an argue yes.	4	taking their business elsewhere?
5	MS. REPORTER: I'm sorry?	5	A. I I don't know directly.
6	THE WITNESS: To save an	6	Q. Indirectly you were aware?
7	argument, yes. Company knew the same	7	A. I you could assume that.
8	thing.	8	Q. Um-hmm. Were you aware that
9	BY MR. SCIACCOTTA:	9	after the IBT issued the strike notice,
10	Q. I'm asking what you knew, sir.	10	Yellow received two separate \$25 million
11	A. What I knew?	11	calls from its asset-based lenders for
12	Q. Yeah.	12	collateral?
13	A. I knew the company knew that if	13	A. The IBT didn't send a strike
14	they didn't pay the contributions, there	14	notice. TNFINC did.
15	would be a strike.	15	Q. Oh, excuse me. I retract that
16	Q. Did you understand, Mr. Murphy,	16	statement.
17	that issuing the notice, the strike notice,	17	Were you aware that after TNFINC
18	may sound alarms for Yellow's customers?	18	issued the strike notice, Yellow received two
19	A. Sure.	19	separate \$25 million calls from its
20	Q. Prior to issuing the strike	20	asset-based lenders for collateral?
21	notice, did TNFINC or the IBT tell its	21	A. I do not.
22	members employed by Yellow to start looking	22	Q. Did you subsequently learn that

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Case 23-11069-CTG Doc 4487-1 Filed 10/02/24 Page 11 of 19 HIGHLY CONFIDENTIAL

	Page 1
1	UNITED STATES BANKRUPTCY COURT
2	FOR THE DISTRICT OF DELAWARE
3	
4	In Re:
5	Yellow Corporation,
6	et al., Case No. 23-11069
7	Debtor (CTG)
8	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
9	
10	*** HIGHLY CONFIDENTIAL ***
11	REMOTE VIDEO DEPOSITION OF
12	CODY KALDENBERG
13	
14	
15	August 5, 2024
16	10:05 a.m. Eastern
17	
18	
19	
20	Stenographically Reported By:
21	Deanna Amore - CRR, RPR, CSR - 084-003999
22	
23	
24	
25	

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Page 22 Page 24 1 pro forma models based on achieving the amendments 1 May 26, 2023, there were discussions between Ducera 2 that we laid out. 2 and Apollo. I just asked you what those 3 BY MR. HO: 3 discussions would have addressed. Q. Before May 26, 2023, did Ducera make any A. So, again, sitting here today, this was a 5 proposals to Yellow's existing lenders to modify 5 long time ago, but I do recall that Apollo was 6 any of Yellow's existing loans? 6 aware that Ducera had been engaged by the company 7 A. No, not that I can recall. 7 to raise financing. So the conversations were Q. Before May 26, 2023, did Ducera have any 8 likely around the situation with the company and 9 discussions with Yellow's existing lenders to 9 the potential for Ducera to raise financing. 10 modify any of Yellow's existing loans? 10 Q. Before May 26, 2023, do you remember 11 A. Not that I can recall. 11 Ducera having discussions with any other lenders 12 Q. Before May 26, 2023, did Ducera have any 12 for Yellow? 13 discussions with any lenders about bringing new A. I believe that we would have talked to 14 capital into Yellow? 14 Blue Torch and potentially Beal. MR. ESSER: Object to form. 15 15 Q. Can you go back to Exhibit 1? Go to 16 You can answer. 16 page 4 of the document and find "Executive 17 THE WITNESS: Can you repeat the question? 17 Summary." Get to that page and let me know when 18 BY MR. HO: 18 you're there. 19 O. Sure. 19 A. Yes. 20 Before May 26, 2023, did Ducera have any 20 Q. Was Yellow experiencing challenging 21 discussions with any lenders about bringing any new 21 economic conditions in 2023? 22 cash into the company? 22 MR. ESSER: Object to form. 23 MR. ESSER: Object to form. 23 I'm sorry. I couldn't make that question 24 You can answer. 24 out. THE WITNESS: So Ducera was engaged in January 25 25 Page 25 Page 23 1 of 2023 to refinance the existing loans. We would 1 BY MR. HO: 2 have been doing prefatory work starting from that 2 Q. Sure. 3 date to prepare for a financing. 3 Was Yellow experiencing challenging 4 BY MR. HO: 4 economic conditions in 2023? Q. My question is more specific, though. If you look at the second bullet point of Were there any discussions between Ducera 6 the page you have in front of you, do you see where 7 and the lenders before May 26, 2023, about bringing 7 it refers to challenging macroeconomic conditions? 8 new cash into Yellow? 8 A. I do. 9 MR. ESSER: Object to form. 9 Q. What are those challenging macroeconomic 10 You can answer. 10 conditions that Ducera is referring to? 11 THE WITNESS: Sitting here today, I can't say 11 A. I believe at the time the company had not 12 for sure, but I do recall that we would have had 12 experienced the full rebound in the freight cycle. 13 discussions with Apollo and potentially some of the Q. What does that mean, "the company had not 14 other lenders before this term sheet was provided. 14 experienced a full rebound in the freight cycle"? 15 15 BY MR. HO: A. It means that shipments were not as high 16 Q. Who else do you remember discussing --16 as they would be in more positive macroeconomic 17 A. I recall -- I recall that Apollo was aware 17 conditions, which would impact revenue. 18 that Ducera had been engaged to raise financing for Q. So all shippers were experiencing some 18 19 decrease in shipments because of the macroeconomic 19 the company, and we would have had discussions 20 around that. 20 conditions that were present? 21 21 Q. And what would those discussions have A. I can't speak to all shippers. 22 addressed? 22 Q. And the challenging macroeconomic

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23 conditions was one of the reasons why Yellow's

24 performance wasn't as good as they had projected;

25 right?

Q. Sure.

A. Can you repeat the question?

So you just told me that before

23

24

25

	Page 26		Page 28
1	A. The challenging macroeconomic conditions		potentially requiring payment of principal, but
2	would have contributed to more challenged financial		that's more of a legal question.
3	performance for Yellow.	3	BY MR. HO:
4	Q. The same page right-hand side also refers	4	Q. Sure.
5	to covenant headroom.	5	And the loans that had the the loans
6	Do you see that?	6	that had the the covenant we are talking about
7	A. Can you repeat it?		is a \$200 million minimum LPM EBITDA covenant;
8	Q. Sure.	8	right?
9	On the right-hand side of the page there	9	A. Yes.
10	is a reference to covenant headroom.	10	Q. Which loans had that covenant in them?
11	A. Yep.	11	A. I actually don't recall exactly.
12	Q. What does that mean?	12	I believe it was at least the Apollo loan and may
13	A. The loans had covenants tests in them that	13	have also been the Treasury loan.
14	the company had to comply with. There were minimum	14	Q. And in May of 2023, Yellow did not have
15	EBITDA requirements. And what this bullet point is	15	enough cash to repay the principal amount of either
16	saying is that the difference between the covenant	16	one of those two loans; right?
17	requirements and where the actual EBITDA would have	17	A. I don't recall the cash balance.
18	come in was projected to be very close.	18	Q. Well, if you look at page 5 of the
19	Q. And if Yellow missed those projections,	19	document, that shows the existing and projected
20	what would be the harm to Yellow?	20	cash that Yellow would have had; right?
21	MR. ESSER: Object to form.	21	A. Uh-huh.
22	BY MR. HO:	22	Q. If you look at page 5, the 13-Week Cash
23	Q. Let me rephrase the question.	23	Flow Forecast?
24	So if Yellow's EBITDA fell below the	24	A. Right.
25	minimum required by the covenant, what would be the	25	Q. That shows the actual and projected amount
	Page 27		Page 29
1	consequence to Yellow?	1	of cash Yellow would have had; right?
2	A. If EBITDA was below the minimum EBITDA,	2	A. Yes. This was the projected cash over
3	I believe that would have been an event of default.	3	13 weeks.
4	Q. And in an event of default, the lender	4	Q. And those amounts of cash were nowhere
5	would have been able to require Yellow to repay the	5	near enough to repay the Apollo loan or the U.S.
6	principal amount of the loan; right?	6	Treasury loan in full; correct?
7	MR. ESSER: Object to form. Calls for a legal	7	A. The amount of cash was less than the
8	conclusion.	8	principal amount of those loans, but there are
9	But to the extent you can answer without	9	other ways that the company could have repaid those
10	divulging any advice you received from counsel, you		loans potentially, including new financing to
11	may answer.	11	raise to repay those loans.
12	THE WITNESS: Can you repeat the question?	12	Q. How would they refinance in other ways?
13	BY MR. HO:	13	MR. ESSER: Object to form.
14	Q. Sure.	14	THE STENOGRAPHER: Can you repeat that?
15	In the event of default, the lender would	15	MR. ESSER: Can you repeat that?
16	have been able to require the lender would have	16	BY MR. HO:
17	the right to require Yellow to repay the principal	17	Q. Sure.
18	amount of loan; correct?	18	Any other ways of getting new financing?
19	MR. ESSER: Same objection.	19	A. Any other way to repay the loan?
20		20	Q. To repay these loans other than getting
21	without divulging any attorney-client privileged	21	new financing?
	advice.	22	A. The company could have reached a deal with
23	THE WITNESS: In an event of default, the	23	the lenders to amend the covenant, get additional
24	lenders, I believe, would have certain remedies,		runway from the existing lenders
25	which may include seizing collateral or requiring	25	(Simultaneous speaking.)

8 (Pages 26 - 29)

Page 30
THE WITNESS: -- into default.

2 BY MR. HO:

1

- Q. What are the chances of Yellow getting a
- 4 new loan from a different lender once it defaulted
- 5 on the existing loan?
- 6 MR. ESSER: Object to form. Calls for
- 7 speculation.
- 8 But you can answer.
- 9 THE WITNESS: There's always a possibility of
- 10 getting new financing, and that could have happened
- 11 prior to a default, a potential default.
- 12 BY MR. HO:
- 13 Q. Look at page 6 of the document you have in
- 14 front of you.
- Would it be correct that this document
- 16 projects Yellow violating the \$200 million
- 17 liquidity covenant in the second quarter of 2023?
- 18 MR. ESSER: Object to the form just as to the
- 19 term "violating."
- 20 But you can answer.
- 21 BY MR. HO:
- 22 Q. Let me rephrase the question.
- The chart on page 6 shows Yellow's EBITDA
- 24 falling below \$200 million in the second quarter of
- 25 2023; right?

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- 1 A. This chart shows, according to the May
- 2 outlook, that EBITDA would have been 186 million,
- 3 which is less than the \$200 million covenant.
- 4 Q. And this chart similarly shows Yellow's
- 5 covenant falling below \$200 million for the third
- 6 quarter and fourth quarter of 2023; right?
- 7 A. The chart shows, according to the May
- 8 outlook, that EBITDA for the third quarter and the
- 9 fourth quarter would have been below \$200 million.
- 10 Q. So when the Ducera material says that
- 11 compliance with the covenant is tested quarterly,
- 12 when during each quarter is the compliance tested?
- 13 A. I'm sorry. Where does the Ducera document
- 14 say that?
- 15 Q. The second bullet point on page 6 says
- 16 "tested quarterly."
- 17 A. The second on page 6.
- Okay. Can you repeat the question?
- 19 Q. Sure.
- At what time during the quarter is
- 21 Yellow's compliance to the \$200 million covenant
- 22 tested?
- A. I don't recall exactly, but I would guess
- 24 it would be when the company files its financial
- 25 reports, which for the second quarter would have

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- $1\,$ been probably 45 days roughly after the end of the
- 2 period.
- 3 Q. On May 31, 2023, did any of Yellow's
- 4 lenders agree to waive or modify the \$200 million
- 5 minimum EBITDA covenant?
- 6 A. By May, you said?
- 7 Q. Yes.

8

- By May 31 had any of the lenders agreed to
- 9 waive the \$200 million -- I'm sorry -- EBITDA
- 10 covenant?
- 11 A. No, I don't believe we received the waiver
- 12 until July.
- 13 Q. What does Ducera mean by "liquidity
- 14 runway"?
- 15 A. Can you point me to where you're reading
- 16 that?
- 17 Q. Take, for example, page 4, on the
- 18 right-hand side, it refers to "liquidity runway"
- 19 and "covenant headroom."
- 20 Do you see that?
- 21 What does Ducera mean by "liquidity
- 22 runway"?
- 23 A. The company -- we would have been
- 24 referring to a need for additional liquidity for
- 25 the company to continue to operate.

Page 33

- 1 Q. Well, was the liquidity to continue to
- 2 operate or liquidity to complete negotiations with
- 3 the Teamsters?
- 4 MR. ESSER: Object to form.
- 5 You can answer.
- 6 THE WITNESS: I would say those things are tied
- 7 together. So the company needed additional
- 8 liquidity to continue to negotiate with the IBT in
- 9 order to implement One Yellow, in order to improve
- 10 operations, and extend the runway for the business.
- 11 BY MR. HO:
- 12 Q. And would it be accurate to say one of
- 13 Ducera's goals was to keep Yellow alive until it
- 14 concluded those negotiations with IBT?
- 15 A. Ducera was involved with the company's
- 16 capital structure and was exploring all strategic
- 17 alternatives to extend runway as it related to the
- 18 capital structure covenants, liquidity, et cetera.
- 19 Q. I don't think that's an answer to my
- 20 question, though.
- Was one of Ducera's goals to keep Yellow
- 22 alive until it could conclude negotiations with
- 23 Teamsters?
- 24 MR. ESSER: Object to form. Asked and
- 25 answered.

D 42	P 44
Page 42 1 this as a global transaction, but, no, this	Page 44 1 EBITDA covenant waiver proposal, was that the same
2 specific bullet point was saying that we wanted to	2 for both for Apollo loan and the U.S. Treasury
3 waive the minimum EBITDA covenant.	3 loan?
4 BY MR. HO:	4 A. We were seeking the same concession, but
5 Q. And you're saying, in addition, that this	5 I don't recall if we had the same EBITDA test in
6 bullet point could allow could put Yellow in a	6 both loans.
7 position to get new financing in the future?	7 Q. Prior to modification, was that the same
8 MR. ESSER: Object to form. Misstates prior	8 proposal to both Apollo and to the U.S. Treasury?
9 testimony.	9 A. Yes. Same as what I said before.
10 You can answer.	10 Q. So you told me earlier that Citizens was
11 THE WITNESS: This transaction would have	11 the lender for Yellow's ABL facility; right?
12 brought in capital simultaneously, not necessarily	12 A. Yeah, I believe they were the lead lender.
13 in the future. We'll get to that if we are going	13 Q. Who did who did Ducera deal with, if
14 bullet point by bullet point.	14 anyone, concerning the ABL facility on behalf of
15 BY MR. HO:	15 Yellow?
16 Q. Okay. And are you referring to the next	16 A. There were many discussions over time. We
17 bullet point, the "Collateral Modification"?	17 were in discussions with Citizens. We also worked
18 A. Yes.	18 closely with the company's management team. There
19 Q. What does NOLV mean?	19 would have been discussions with Citizens as well.
20 A. Net orderly liquidation value.	Q. So you would have dealt with the
21 Q. And rolling stock is the tractors and	21 representatives for Citizens in discussing the ABL
22 trailers that Yellow owned; right?	22 loan?
23 A. That's right.	So Ducera would have dealt with a
24 Q. The purpose of the collateral modification	24 representative of Citizens in connection with the
25 was to add \$50 million of rolling stock to Yellow's	25 ABL loan for Yellow?
Page 43	Page 45
1 collateral for its ABL borrowing base; right?	1 A. Again, there were many discussions over,
2 A. Yeah, we were seeking to get 50 from the	 A. Again, there were many discussions over, you know, a somewhat longer period of time, but,
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been	 A. Again, there were many discussions over, you know, a somewhat longer period of time, but, yes, I believe that there were a number of discussions that we had with professionals at
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total.	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point
 2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with.
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 2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023?
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2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes.
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation?
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up?	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that?
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes.	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO:
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2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right?	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay.
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right? 16 A. Yes.	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay. 16 MR. ESSER: I think we click back in the
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right? 16 A. Yes. 17 Q. The PIK option listed here, is that the	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay. 16 MR. ESSER: I think we click back in the 17 exhibit to get back to the folder and then just
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right? 16 A. Yes. 17 Q. The PIK option listed here, is that the 18 same as for the Apollo loan?	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay. 16 MR. ESSER: I think we click back in the 17 exhibit to get back to the folder and then just 18 refresh.
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right? 16 A. Yes. 17 Q. The PIK option listed here, is that the 18 same as for the Apollo loan? 19 The PIK option for the U.S. Treasury loan,	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay. 16 MR. ESSER: I think we click back in the 17 exhibit to get back to the folder and then just 18 refresh. 19 (Whereupon, IBT-IAM Exhibit 2
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right? 16 A. Yes. 17 Q. The PIK option listed here, is that the 18 same as for the Apollo loan? 19 The PIK option for the U.S. Treasury loan, 20 is that the same proposal as the Apollo loan?	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay. 16 MR. ESSER: I think we click back in the 17 exhibit to get back to the folder and then just 18 refresh. 19 (Whereupon, IBT-IAM Exhibit 2 20 was marked for identification.)
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right? 16 A. Yes. 17 Q. The PIK option listed here, is that the 18 same as for the Apollo loan? 19 The PIK option for the U.S. Treasury loan, 20 is that the same proposal as the Apollo loan? 21 A. Yes, it was the same proposal to PIK	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay. 16 MR. ESSER: I think we click back in the 17 exhibit to get back to the folder and then just 18 refresh. 19 (Whereupon, IBT-IAM Exhibit 2 20 was marked for identification.) 21 MR. ESSER: I don't see it yet.
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right? 16 A. Yes. 17 Q. The PIK option listed here, is that the 18 same as for the Apollo loan? 19 The PIK option for the U.S. Treasury loan, 20 is that the same proposal as the Apollo loan? 21 A. Yes, it was the same proposal to PIK 22 interest through the remainder of 2023, but each	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay. 16 MR. ESSER: I think we click back in the 17 exhibit to get back to the folder and then just 18 refresh. 19 (Whereupon, IBT-IAM Exhibit 2 20 was marked for identification.) 21 MR. ESSER: I don't see it yet. 22 THE WITNESS: Okay. I have my declaration
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right? 16 A. Yes. 17 Q. The PIK option listed here, is that the 18 same as for the Apollo loan? 19 The PIK option for the U.S. Treasury loan, 20 is that the same proposal as the Apollo loan? 21 A. Yes, it was the same proposal to PIK 22 interest through the remainder of 2023, but each 23 loan had different interest payments that were	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay. 16 MR. ESSER: I think we click back in the 17 exhibit to get back to the folder and then just 18 refresh. 19 (Whereupon, IBT-IAM Exhibit 2 20 was marked for identification.) 21 MR. ESSER: I don't see it yet. 22 THE WITNESS: Okay. I have my declaration 23 open.
2 A. Yeah, we were seeking to get 50 from the 3 first interim loan and 50 million from the 4 U.S. Treasury loan. So it would have been 5 100 total. 6 Q. In layman's terms it would add 7 \$100 million to Yellow's ABL borrowing base; right? 8 A. It would have increased the commitment 9 from the ABL by \$100 million. 10 Q. Would Yellow's ABL lender have to 11 separately agree to increase the borrowing base 12 even after the collateral was freed up? 13 A. Yes. 14 Q. What is the UST UST term loans is the 15 U.S. Treasury loan; right? 16 A. Yes. 17 Q. The PIK option listed here, is that the 18 same as for the Apollo loan? 19 The PIK option for the U.S. Treasury loan, 20 is that the same proposal as the Apollo loan? 21 A. Yes, it was the same proposal to PIK 22 interest through the remainder of 2023, but each	1 A. Again, there were many discussions over, 2 you know, a somewhat longer period of time, but, 3 yes, I believe that there were a number of 4 discussions that we had with professionals at 5 Citizens. They also had advisors at some point 6 that we dealt with. 7 Q. Okay. Was a copy of Exhibit 1 provided to 8 Citizens on May 26, 2023? 9 A. I believe something like this presentation 10 was provided to Citizens, yes. 11 MR. HO: Can you pull up her calculation? 12 THE WITNESS: Should I do that? 13 BY MR. HO: 14 Q. No, we are going to do that. 15 A. Okay. 16 MR. ESSER: I think we click back in the 17 exhibit to get back to the folder and then just 18 refresh. 19 (Whereupon, IBT-IAM Exhibit 2 20 was marked for identification.) 21 MR. ESSER: I don't see it yet. 22 THE WITNESS: Okay. I have my declaration

12 (Pages 42 - 45)

	Page 50		Page 52
	not listed in the document in front of you?		and June 7?
2	MR. ESSER: Object to form.	2	MR. ESSER: Object to form.
3	You can answer, if you can.	3	You can answer.
4	THE WITNESS: Yeah. Sitting here today,	4	THE WITNESS: No, I can't recall the details of
	I can't recall exactly, but I'm sure there would	5	those exact days.
	have been ongoing, frequent conversations with the	6	MR. HO: Can you pull up the Project Prime,
	lenders based on the situation.	7	June 2023, materials?
	BY MR. HO:	8	THE WITNESS: Is this going to be a new
9	Q. Do you recall any specifically?	9	exhibit?
10	A. Sitting here today, I don't recall any	10	BY MR. HO:
	details.	11	Q. Yes.
12	Q. Are there any documents you can look at to	12	A. Okay.
13	refresh your recollection	13	(Whereupon, IBT-IAM Exhibit 3
14	MR. ESSER: Object to form.	14	was marked for identification.)
15	BY MR. HO:	15	BY MR. HO:
16	Q on whether or not there were other	16	Q. Can you identify Exhibit 3, please?
17	discussions between Ducera and Yellow's existing	17	A. This looks like it would have been a
18	lenders between May 26, 2023, and June 7, 2023?	18	presentation made to one or some of the lenders
19	MR. ESSER: Object to form.	19	about the amendment.
20	You can answer.	20	Q. And this is a document that would have
21	THE WITNESS: I don't believe there were	21	been prepared in June of 2023?
22	additional documents because we prepared very	22	A. The date says June. So I would presume
23	thoroughly.	23	that's right.
24	BY MR. HO:	24	Q. Is there any part of this document that
25	Q. Did Ducera have any contact with potential	25	was prepared is there any part of Exhibit 3 that
	Page 51		Page 53
1	lenders between May 26, 2023, and June 7, 2023,	1	was prepared by Yellow rather than by Ducera?
2	that is not listed in the document in front of you?	2	A. We may have received language from Yellow,
3	MR. ESSER: Object to form.	3	and we would have received input on the numbers
4	You can answer.	4	from Yellow.
5	THE WITNESS: So in the document in front of	5	Q. Would it be correct that any language
6	me, I have Apollo, the U.S. Treasury, Aries, and	6	received from Yellow would have been reviewed by
7	Citizens. We may have had discussions with	7	Ducera and vetted before being put into this
8	Blue Torch and Beal Bank, and there may have been		document?
9	discussions with other I believe there were	9	MR. ESSER: Object to form.
10	other lenders to the ABL, but Citizens was the	10	You can answer.
11	lead, but there were others, but I actually don't	11	THE WITNESS: Yes, Ducera would have reviewed
12	recall right now.	12	all the language in this document.
13	BY MR. HO:	13	BY MR. HO:
14	Q. Can you recall any discussions between	14	Q. Can you look at if you go to page 3 of
15	Yellow between Ducera and a potential lender	15	this document.
16	that is not yet a lender to Yellow that occurred	16	A. Yes.
17	between May 26, 2023, and June 7, 2023, that's not	17	Q. There's a "13-Week Adjusted Cash Forecast"
18	listed in the document you have in front of you?	18	in the chart. Do you see that?
19	MR. ESSER: Object to form.	19	A. I do.
20	You can answer.	20	Q. Are the actual and projected numbers shown
21	THE WITNESS: Based on the prep work that we	21	in that chart received from Yellow?
22	did, I believe Aries was the primary non-existing	22	A. Can you repeat the question?
23	lender.	23	Q. Were the actual and projected weekly
24	BY MR. HO:	24	numbers showing in the chart on page 3 of Exhibit 3
4-			received from Yellow?

14 (Pages 50 - 53)

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Page 1
 1
            IN THE UNITED STATES BANKRUPTCY COURT
                  FOR THE DISTRICT OF DELAWARE
 2
                                   ) Chapter 11
      IN RE:
 3
                                  ) Case No.
      YELLOW CORPORATION, et ) 23-11069 (CTG)
 4
      al.,
 5
              Debtors.
 6
 7
 8
 9
10
11
12
13
           VIDEOTAPED DEPOSITION OF:
14
           DARREN HAWKINS
15
           August 13, 2024
16
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18
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25
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	Page 6	1	Page 8
1	The videotaped deposition of		Association of Machinists, Yingtao Ho and
2	DARREN HAWKINS, was had on the 13th day of	2	Emma Woods of the Previant Law Firm S.C.
3	August, 2024, commencing at 9:00 a.m., in the	3	MR. ESSER: For the debtors or
4	offices of Hilton Hotel BNA, Two Terminal Drive,	4	Yellow Corporation, Mike Esser, Kirkland & Ellis
5	Nashville, Tennessee, for all purposes under the	5	LLP.
6	Delaware Rules of Civil Procedure.	6	DARREN HAWKINS,
7	The formalities as to notice, caption,	7	Having been sworn to tell the truth,
8	certificate, et cetera, are waived. All	0	the whole truth and nothing but the
9	objections, except as to the form of the	8	truth, testified as follows:
10	questions, are reserved to the hearing.	9	DIRECT EXAMINATION
11	It is agreed that Jennifer Haynie, being	10	BY MR. HO:
12	a Notary Public and Court Reporter for the State	11	Q. Mr. Hawkins, do you understand you just
13	of Tennessee, may swear the witness, and that	12	swore to an oath?
14	the reading and signing of the completed	13	A. Yes.
15	deposition by the witness are reserved.	14	Q. It's the same oath you would swear in in
16	•	15	a court of law, right?
17	* * *	16 17	A. Yes.Q. Are you aware of any reasons, medical or
18		18	Q. Are you aware of any reasons, medical or otherwise, why you cannot answer questions
19		19	truthfully and accurately today?
20		20	A. No.
21		21	Q. Let me show you Exhibit 1.
22		22	(Exhibit Number 1 was marked.)
23		23	BY MR. HO:
24		24	Q. And I'll represent to you that what I've
25		25	handed you are the debtor's responses to the
1	Page 7 THE VIDEOGRAPHER: Good morning. We're going on the record on August 13, 2024, etc.	1	Page 9 Union's First Set of Discovery Requests. I'm
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2 3	THE VIDEOGRAPHER: Good morning. We're going on the record on August 13, 2024, at 9:06 a.m. Please note that the microphones are	2 3	Union's First Set of Discovery Requests. I'm going to ask you to go to Interrogatory Number 2, which is on pages 12 and 13, and specifically
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